## Focussed on Canada





2019 Annual Report

### Responsibility Statement

In accordance with the Disclosure and Transparency Rules of the United Kingdom Financial Services Authority, the Board of Directors confirms that to the best of its knowledge:

i. the financial statements have been prepared in accordance with International Financial Reporting Standards and give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company;

ii. the management report of fund performance includes a fair review of the development and performance of the business and the position of the Company, together with a description of the principal risks and uncertainties that the Company faces.

The financial statements and management report of fund performance were approved by the Board of Directors on February 20, 2020.

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Vanessa L. Morgan Chair

Certain financial information contained in this report, including investment growth rates, rates of return and other such statistical information, are historical values; past performance is no assurance or indicator of future returns. Share prices, net asset values and investment returns will fluctuate. Stated historical returns assume the reinvestment of all distributions. Such financial information does not reflect any broker commissions, transaction costs or such other fees and expenses which may have been applicable nor income taxes payable by any shareholder, which would have the effect of reducing such historical returns. Stated returns for periods greater than one year are compound average annual rates of return. Further information concerning risk can be found in the Company's Annual Information Form which is available on the Company's website at www.canadiangeneralinvestments.ca or on SEDAR at www.sedar.com.

The Company is an investment fund, and as such, this annual report to shareholders carries a variety of information concerning stocks and other investments, all for informational purposes only. The reader should assume that the Company and all individuals and entities (including the Manager and members of its staff) who have contributed to this publication may have a conflict of interest. Readers should therefore not rely solely on this report in evaluating whether or not to buy or sell securities discussed herein.

Benchmark of S&P/TSX Composite Index: This is an index of the equity prices of the largest companies listed on the Toronto Stock Exchange (TSX) and is comprised of about 70% of market capitalization for all Canadian-based companies listed on the TSX. Index returns cited are on a total return basis (including reinvestment of distributions).

Cover: Fall's Shimmer

Canadian painter Shannon Wood prefers to use textured acrylics, with colourful images balanced between impressionistic and literal. Shannon's approach to painting comes from within. She uses her memory and imagination. Shannon resides in Port Hope. You can see Shannon's art from her studio where she also showcases other local artist's work.



From left to right:

D. Greg Eckel(Portfolio Manager),

Jonathan A. Morgan (President & CEO),

Michael A. Smedley
(Executive VP & CIO of the Manager),

Vanessa L. Morgan (Chair).

### Dear Fellow Shareholders.

We are pleased to present the 2019 annual report for Canadian General Investments, Limited (CGI or the Company). In this report, you will find information on the performance of CGI for 2019. The management report of fund performance contains a management discussion of fund performance, a financial highlights section incorporating per share information as well as various financial ratios, historical returns and a summary of investment portfolio which includes the top 25 holdings as at the end of the year. The full investment portfolio as at December 31, 2019 is provided as part of CGI's audited financial statements, which are included in this report.

For the 12 months ended December 31, 2019, CGI's common shares recorded a net asset value per share (NAV) total return of 31.0% and a share price total return of 32.1% (share price change plus dividends). By comparison, the total return of its benchmark, the S&P/TSX Composite Index, was 22.9% during the same period.

During 2019, CGI paid two regular quarterly taxable dividends aggregating to \$0.40 per common share and two quarterly capital gains dividends aggregating to \$0.40 for an annual total of \$0.80. Based on the year-end market price of the common shares, aggregate dividends paid represented a 3.1% yield to shareholders.

CGI has been managed by Morgan Meighen & Associates Limited (the Manager) since 1956. D. Greg Eckel, Senior Vice-President of the Manager, is the portfolio manager responsible for the management of CGI's investment portfolio.

Further information about CGI, including the most recent NAV and market price, current performance, the portfolio's weekly top 10 holdings, historical dividend payments, as well as various financial and regulatory reports, can be found at www.canadiangeneralinvestments.ca.

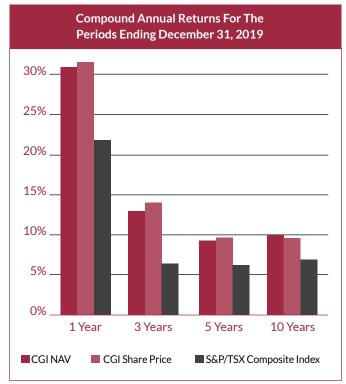
We appreciate your investment in CGI.

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Vanessa L. Morgan Chair

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Jonathan A. Morgan President & CEO



### | Corporate Profile

### Canadian General Investments, Limited

CGI is a closed-end equity fund focussed on medium- to long-term investments in primarily Canadian companies. It strives, through prudent security selection, timely recognition of capital gains/ losses and appropriate income-generating instruments, to provide better than average returns to investors.

CGI was established in 1930 and has been managed since 1956 by Morgan Meighen & Associates Limited (www.mmainvestments.com).

The graph below is presented to illustrate the benefit of a long-term investment in CGI's common shares. A \$10,000 investment in CGI would have grown to nearly \$122,000 over the 25-year period ended December 31, 2019. This equates to a compound annual average growth rate of 10.5%. By comparison, a \$10,000 investment in the benchmark S&P/TSX Composite Index would have grown to nearly \$74,000 or a compound average annual growth rate of 8.3%.

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For the 50 years ended December 31, 2019, a \$10,000 investment would have grown to over \$1.9 million, representing a compound average annual return of 11.1%. The values for the benchmark for the same period were \$783,000 and 9.1%, respectively.

### Management Report of Fund Performance

This annual management report of fund performance contains financial highlights and should be read in conjunction with the complete audited annual financial statements of the Company that follow this report. Securityholders may request a copy of the Company's interim financial report, proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure, at no cost, by calling 416-366-2931 (Toll-free: 1-866-443-6097), by writing to the Company at 10 Toronto Street, Toronto, Ontario M5C 2B7 or by visiting the Company's website at <a href="https://www.canadiangeneralinvestments.ca">www.canadiangeneralinvestments.ca</a>. The interim report is also available on SEDAR at <a href="https://www.sedar.com">www.sedar.com</a>.

This report may contain forward-looking statements about the Company and markets that reflect the Manager's current expectations of future events. In addition, any statement that may be made concerning future financial performance (including revenues, earnings or growth rates), ongoing business, objectives or investment strategies or prospects and possible future actions by the Corporation are also forward-looking statements. Forward-looking statements include statements that are predictive in nature, depend upon future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", or similar expressions. Forward-looking statements are subject to risks, uncertainties and assumptions with respect to the Company and economic factors and actual results may differ materially for many reasons, including, but not limited to, market and general economic conditions, interest rates, foreign exchange rates, changes in government regulations and catastrophic events. As a result, the reader is cautioned not to place undue reliance on forward-looking statements. Further, any forward-looking information is current only as of the date of this report and there should be no expectation that such information will be updated as a result of new information, changing circumstances or future events, unless required by applicable law.

### Management Discussion Of Fund Performance

### Investment Objective and Strategies

Canadian General Investments, Limited (CGI or the Company) is a closed-end equity fund, focussed on medium- to long-term investments in primarily Canadian corporations. Its objective is to provide better than average returns to investors through prudent security selection, timely recognition of capital gains/losses and appropriate income-generating instruments.

The Manager, Morgan Meighen & Associates Limited (MMA), utilizes a bottom-up investment strategy in an effort to achieve CGI's objective. With this type of investment strategy, the Manager first seeks individual companies with attractive investment potential, then proceeds to consider the larger industry, economic and global trends affecting those companies. This investment style allows for sector weightings that can differ from those of the benchmark, the S&P/TSX Composite Index (S&P/TSX).

### Risk

The risks associated with an investment in the Company are as disclosed in the Company's Annual Information Form which is available on the Company's website at www.canadiangeneralinvestments.ca or on SEDAR at www.sedar.com.

### **Results of Operations**

#### **Performance**

It was a remarkable turnaround. The year began with investors worried about the onset of a bear market but ended bullishly with many of the developed global equity markets posting their biggest gains since 2013. It was a year filled with many fears, some real, some imagined, and included trade war issues, global economic concerns, stressful geopolitical events and shifts in central bank policy. A persistent news flow environment created its own rhythmic impact on the markets and, as it ebbed and flowed, investors were taken along for a year-long journey.

Climbing this wall of worry made for both up and down periods, but as positive advancements were made on a few of the more significant issues, investor sentiment improved. An increasingly more positive outlook resulted in a strong rally for equity markets in 2019 and, led by North America, returns in excess of twenty percent were common. This was in direct contrast to the results in 2018 when, heavily swayed by a particularly crushing late-year capitulation phase, these same markets moved sharply in the opposite direction. A foreboding bear market appeared imminent but was avoided with a good start to 2019. In hindsight, the poor ending to last year only established a relatively low base from which this year's ensuing recovery could begin. Regardless of starting point, this year's returns were impressive in the absolute and were meaningful as the strong push higher enabled many markets to establish all-time record highs.

Such a broad-based rally requires that returns come from a wide range of sources and, although the S&P/TSX Composite is known to have a weighty concentration in its top three groups, returns were available from many of the individual components of the Index. CGI's portfolio has had a long-term commitment to maintain a broad exposure to the Canadian equity market and so this diversification backdrop offered the potential for the Company to generate excess returns relative to its benchmark,

the S&P/TSX. Although the bar was set high with a significant S&P/TSX total return of 22.9% for the year, CGI was able to deliver a 31.0% net asset value (NAV) return, with dividends reinvested, resulting in a positive spread of greater than 8.0%.

The table below illustrates the weightings of the five largest sectors in CGI's portfolio at December 31, 2019, compared with year end

2018, and with the S&P/TSX. The weightings for CGI represent the market value of each sector as a percentage of the total investment portfolio. At December 31, 2019 the portfolio was overweight Consumer Discretionary, Industrials, Information Technology and Materials, and significantly underweight Financials, as compared to the sector weightings in the S&P/TSX.

	CGI		S&P/TSX	
SECTOR	December 31, 2019	December 31, 2018	December 31, 2019	December 31, 2018
Information Technology	22.9%	16.9%	5.7%	4.0%
Industrials	19.0%	13.4%	11.0%	10.8%
Consumer Discretionary	14.8%	14.3%	4.1%	4.3%
Materials	14.4%	17.4%	11.4%	11.3%
Financials	10.0%	11.0%	32.1%	32.9%

The changes in CGI's sector weightings were primarily related to the performance of the individual securities within the sectors, as well as purchases made during the years.

Of the eleven sectors in the S&P/TSX, Health Care was the only one that did not participate to the upside. The group had an 11% loss but, being the smallest sector with a 1.2% weighting, its overall impact on the S&P/TSX was minimal. Within this tiny group of ten members were some winners and losers but the cannabis-related stocks carry significant influence on the headline number and they had a particularly tough and disappointing year. CGI's portfolio has some exposure to these investment types and most of them were found amongst its largest underperformers. Although total investment was always fairly small, their overall positioning was reduced even further with the elimination of Aurora Cannabis Inc. and Aphria Inc.

At the opposite end of the return spectrum and with a more significant weighting was the Information Technology (IT) sector. With a return in excess of 60%, this sector was the best performing in the Index and was more than double the next best. Due to the portfolio's positioning in this group, the results were quite meaningful to CGI. The IT sector has not only become the largest by overall size in the portfolio but is also the largest relative overweight when compared to the S&P/TSX. As Canada's technology sector is limited, the Company's overweighting was significantly impacted through positions held in U.S. stocks, which comprised close to half of the IT stocks in the portfolio at year end. This favourable and timely combination not only produced strong standalone absolute return numbers but delivered compelling relative return metrics. Six of CGI's top ten return generators for the year came from this group. Shopify Inc. was the leader and had an extraordinary year by increasing more than two and a half times. And, in spite of prudent reductions being taken during the year, Shopify Inc. was the largest holding from beginning to end.

CGI's reduced exposure in Information Technology due to Shopify

Inc. sales was partially offset with the introduction of a couple of new investments. CGI participated in the initial public offering of Lightspeed POS Inc., a cloud-based software provider of point-of-sale systems targeted mainly to brick-and-mortar small and medium retail and restaurant businesses. It is hardware agnostic and allows business owners to choose their own devices while facilitating a crossover into the e-commerce world. Lightspeed has had a very good start to public life with a stock price more than doubling from its initial pricing and is believed to have considerable potential for further upside in the medium and longer terms. Also added to the portfolio was Constellation Software which, having been around since 1995, is at the other end of the timeline spectrum as a public company. Constellation is a global, Toronto-based company that acquires, manages and grows businesses that provide mission-critical software across diversified geographies and sectors. Focussed on strong financial fundamentals and recurring cash flows, the highly respected and disciplined management team has delivered on a very successful acquisition strategy over many, many years. With a considerable opportunity set and expanded internal capabilities, this long-term success story should continue well into the future.

The resource groups, Materials and Energy, represent a combined weighting of more than 28% of the S&P/TSX and therefore remain topical in the discussion of Canadian market results. Unlike in many of the past few years, both groups ended positively and posted good returns. Materials was the fourth best performing sector with an increase of 22% and Energy was seventh with a 16% return.

Although encouraging for the Energy group, one could have expected better results on account of an oil price resurgence in the year. While the benchmark WTI oil price surged more than 30%, most of the Canadian producer stocks actually posted negative returns as infrastructure constraints, pricing differentials and negative investor sentiment continued to weigh on their results. CGI's portfolio has long been significantly underweight the group (currently about half-weight) but

remains exposed, and losses in Tourmaline Oil Corp. (-7.7%), Vermillion Energy Inc. (-16.5%) and Secure Energy Services Inc. (-23.9%) were experienced. More positively, however, the largest holding in the portfolio in the group, Parex Resources Inc., had the highest return in the sub-sector index at 47% and made a good contribution to overall results. The areas which can be classified as somewhat defensive and interest-sensitive, storage and transportation, had the most uniform results in the positive and so CGI's focus on these security types enabled long-term holdings TC Energy Corporation (48.5%) and Enbridge Inc. (28.7%) to help lift results.

The Materials performance was dominated by the precious metals sub-groups, particularly gold stocks, which levered the 18% lift for gold into average returns of over 40%. An attraction to the group started building mid-year on geopolitical risks and gathered momentum as the year progressed. Franco-Nevada Corporation (41.4%) has always been the dominant gold investment for CGI and is now its lone exposure to the group after the final piece of Tahoe Resources was taken out earlier in the year. Franco-Nevada was the portfolio's third-largest holding at year end and gives CGI a meaningful two-thirds presence to the group index and performs in line or better than the peer averages despite having a low risk profile. Results were mixed in the other components of Materials. Forest Products were in the negative due to excess supply and price declines but Norbord Inc. was able to hold level. In Metals, Hudbay Minerals Inc. (-16.4%) and Teck Resources Ltd. (-22.7%) were under pressure and found themselves deeply in the negative and near the bottom of CGI's performance list. On the other hand, copper-related names Lundin Mining Corp. (39.7%) and First Quantum Minerals Ltd. (19.4%) had a very good year and generated good returns. Going forward, a de-escalation in trade wars should help to improve global economic prospects and lift pricing for all of the related commodities so, although results were varied this year, the general portfolio positioning in Materials is likely to remain status-quo.

CGI's returns are usually influenced by the Manager's management style which is biased to bottom-up stock picking rather than macro influences. This year was no exception and the list of strong performers in the portfolio reflects diversity which can arise from this type of selection process and a contribution mix that helped drive the portfolio's outperformance.

A remarkable combination of size and performance combined for CGI in 2019 with six of the ten largest holdings also showing top ten performances. In addition to Shopify Inc. and Franco-Nevada, Air Canada had another great year with almost 90% return and was CGI's number two performer. Some well earned gains were taken as growth since purchase in 2013 had taken it to a size considered too large for the portfolio. Though reduced, Air Canada remained the second largest portfolio holding. Other names in the 10 largest holdings making considerable headway included Canadian Pacific Railway (37.8%), NVIDIA Corporation (67.8%) and Mastercard Inc. (50.8%).

Investing for the long term, a theoretical benefit or advantage of the closed-end fund structure, has been a quality of CGI over the years. A low yearly turnover rate of 8% contrasts with many other investment vehicles that ascribe to theories promoting high levels of trading activity. A review of CGI's historical multi-period return track record could provide an argument in favour of the former rather than the latter.

Although trading levels were low, a few new positions other than those

already discussed were added to the portfolio. Among them were Boyd Group Services Inc., FirstService Corporation and Waste Connections Inc. Boyd Group is one of the largest operators of collision repair centers in North America. It has a self-funding, multi-year roll-up strategy in a highly fragmented industry that is becoming more favourable to larger regional and national companies, like Boyd, on account of changing insurance practices and vehicle complexity. FirstService has some macro parallels to Boyd in that it is also a leading North American provider but is in the business of residential property management and other property services for residential and commercial customers. The seasoned management team at FirstService has had a very impressive record of profitable growth over many years and looks set to further that legacy with good positioning and well established processes to further consolidate in its markets. Waste Connections is the third-largest waste management company in North America. Its unique integration model of waste collection right through to land disposal sites provide it with leading margins in the industry. The company usually grows organically in the low single-digits but, in addition, management has proved to be adept at acquisitions. Waste Connection's industry and company attributes fit nicely with the Manager's long-term strategy.

Dividend and interest income was \$15,246,000 for the year, down 2.2% from 2018. Management fees, dividends on preference shares and interest and financing charges are the largest expenses of the Company. Management fees increased by 5.5% to \$10,082,000, as a result of higher average monthly portfolio values compared to 2018. The dividends on preference shares were flat. Interest and financing charges increased 32.2%, as a result of the Company having borrowed an additional \$25 million, as well as borrowings carrying a higher interest rate (2.80% versus 2.28%), since early June 2019, as described below.

#### Leverage

On June 5, 2019, CGI entered into an amended and restated credit agreement for a \$100 million one-year non-revolving credit facility. Amounts may be borrowed under this secured facility through prime rate loans, which bear interest at the greater of the bank's prime rate and the Canadian Deposit Offered Rate (CDOR) plus 1.00% per annum, or bankers' acceptances, which bear interest at the CDOR plus 0.75% per annum. This facility has an evergreen feature, which allows the Company continued use of the facility indefinitely beyond the initial one-year term, provided the bank has not given CGI one-year's notice that it is terminating the facility. As at December 31, 2019, the Company has not received such notice.

The amended and restated credit agreement has the effect of extending the maturity date and increasing the credit limit on the \$75 million three-year fixed-rate credit facility that was scheduled to mature on June 6, 2019. The additional \$25 million (face amount) was drawn down on June 5, resulting in the full \$100 million facility being drawn at December 31, 2019, with bank borrowing representing 13.0% of CGI's net assets (December 31, 2018 – 12.5%).

The borrowed money continues to be used to increase the size of the portfolio as part of a leverage strategy in an effort to enhance returns to common shareholders. The new facility is secured with a first-ranking charge on the Company's property and assets, including the investment portfolio and requires the Company to comply with certain covenants, including maintenance of an asset coverage restriction requiring that net assets divided by the principal amount of the bank loan be greater than 3.0 times. The Company was in compliance with the covenant during the years ended December 31, 2019 and December 31, 2018.

In addition to the \$100 million credit facility (December 31, 2018 – \$75 million), CGI also has outstanding \$75 million 3.75% cumulative, redeemable Class A preference shares, Series 4, which become redeemable, at par, to the Series 4 shareholders on or after June 15, 2023 (December 31, 2018 – \$75 million).

Both the cash borrowing and the preference shares act as leverage to common shareholders. As at December 31, 2019, the combined leverage represented 22.7% of CGI's net assets (December 31, 2018 – 24.8%). This leverage served to increase the effect of overall portfolio returns, positively impacting CGI's NAV return in the year ended December 31, 2019 and negatively impacting it in the year ended December 31, 2018.

#### **Taxation**

As a corporate entity, CGI is subject to tax on its taxable income primarily realized gains on the sale of investments - at an effective rate of approximately 20%. As a result of its investment corporation status under Canadian tax law, CGI can recover taxes paid or payable on its realized taxable capital gains through the payment of capital gains dividends to shareholders. To the extent that taxes paid or payable on taxable income and capital gains in a year are greater than taxes recovered on the payment of capital gains dividends, there will be a negative impact on net assets of the fund. For the year ended December 31, 2019, there was a refundable income tax expense of \$2,599,000, compared to \$789,000 in the prior year. Taxes paid or payable on realized taxable capital gains may be recovered through the payment of capital gains dividends in future years. As at December 31, 2019, the Company had federal refundable capital gains taxes on hand of approximately \$1,755,000 (December 31, 2018 -\$758,000), which are refundable on payment of capital gains dividends of approximately \$12.5 million (December 31, 2018 - \$5.4 million) and Ontario refundable capital gains taxes on hand of approximately \$1,371,000 (December 31, 2018 - \$903,000), which are refundable on payment of capital gains dividends of approximately \$23.8 million (December 31, 2018 - \$15.7 million).

### **Recent Developments**

### Outlook

A lot of good news has been built into equity markets. A calming of fears, declining interest rates, reasonable economic growth and an improved tone on trade have heightened expectations going into 2020. This could mean the stage is well set for a quick and disruptive setback triggered by some event or, a gradual pullback perhaps caused by a general malaise. On the other hand, the fundamental backdrop offers support, and could just as easily improve as it could deteriorate. There will always be something to consider and, as the future is dependent on unknown and unquantifiable events, the simple conclusion is that the outlook appears balanced but could hold surprises.

The Manager will maintain its consistent, steady, long-term approach of holding diversified and appropriate investments for the Company's shareholders while pursuing selective new opportunities. This constant has delivered a very good historical track record and will be instrumental in the pursuit of further success in building shareholder value well into the future.

### **Related Party Transactions**

The Company is managed by MMA, a company under common control with CGI. MMA provides continuing advice and investment management services, as well as administration, financial reporting and other ancillary services required by a publicly listed company. For more details concerning the services that are provided by MMA and the management fee that

is charged to the Company, see "Management Fees". Third Canadian General Investment Trust Limited (Third Canadian), a private, Ontario-based corporation under common control with the Company, has an approximate 37% (December 31, 2018 – 37%) ownership interest in the Company. As a result of its ownership position in the Company, during the year ended December 31, 2019, Third Canadian received dividends from net investment income of \$3,052,000 (2018 – \$4,349,000) and dividends from net realized gain on investments of \$3,052,000 (2018 – \$1,450,000).

### Financial Highlights

The following tables show selected key financial information about the Company and are intended to help you understand the Company's financial performance for the past five years.

### The Company's Net Assets per Share (1)

	2019	2018	2017	2016	2015
Net assets – beginning of year	\$28.87	\$33.14	\$27.98	\$24.38	\$27.05
Increase (decrease) from operations					
Total revenue	0.89	0.82	0.64	0.65	0.61
Total expenses (excluding common share dividends)	(0.80)	(0.74)	(0.70)	(0.67)	(0.71)
Realized gains for the year	1.61	1.36	1.73	0.90	1.49
Unrealized gains (losses) for the year	7.34	(4.91)	4.27	3.40	(3.26)
Refundable income tax refund (expense)	(0.13)	(0.04)	(0.02)	0.08	(0.04)
Total increase (decrease) from operations <sup>(2)</sup>	8.91	(3.51)	5.92	4.36	(1.91)
Dividends paid to common shareholders					
Taxable dividends	(0.40)	(0.57)	(0.36)	(0.48)	(0.28)
Capital gains dividends	(0.40)	(0.19)	(0.40)	(0.28)	(0.48)
Total dividends <sup>(3)</sup>	(0.80)	(0.76)	(0.76)	(0.76)	(0.76)
Net assets – end of year <sup>(4)</sup>	\$36.98	\$28.87	\$33.14	\$27.98	\$24.38

<sup>(1)</sup> This information is derived from the Company's audited annual financial statements.

### Ratios and Supplemental Data

	2019	2018	2017	2016	2015
Total net asset value (000's) (1)	\$771,549	\$602,163	\$691,440	\$583,644	\$508,528
Number of shares outstanding (1)	20,861,141	20,861,141	20,861,141	20,861,141	20,861,141
Management expense ratio (2)(3)	2.27%	2.15%	2.31%	2.66%	2.63%
Trading expense ratio (4)	0.05%	0.03%	0.04%	0.12%	0.08%
Portfolio turnover rate (5)	8.00%	2.31%	10.36%	21.45%	16.37%
Net asset value per share (1)	\$36.98	\$28.87	\$33.14	\$27.98	\$24.38
Closing market price (1)	\$26.21	\$20.51	\$23.73	\$19.45	\$18.75

<sup>(1)</sup> This information is provided as at the end of the year shown.

### Management Fees

The Company pays a management fee that is calculated and paid monthly at 1% per annum of the market value of CGI's investments adjusted for cash, portfolio accounts receivable and portfolio accounts payable. The Company's management fees were used by MMA to pay costs for managing the portfolio and making investment decisions, as well as the provision of administrative services including making brokerage arrangements for the purchase and sale of securities, calculating the daily net asset value of the Company, maintaining financial and corporate records, preparing financial statements and all required regulatory filings and assisting in promotion activities. The officers of the Company are remunerated by MMA in their capacity as directors and/or officers of MMA and receive no compensation from CGI.

<sup>(2)</sup> Net assets and dividends are based on the actual number of shares outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of shares outstanding over the financial period and may not match the financial statements due to rounding.

<sup>(3)</sup> Dividends were paid in cash.

<sup>(4)</sup> This is not a reconciliation of the beginning and ending net assets per share.

<sup>(2)</sup> Management expense ratio (MER) is based on total expenses (including leverage costs but excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period.

<sup>(3)</sup> Excluding leverage costs (dividends on preference shares and interest and financing charges), the Company's MERs were as follows: 2019 – 1.53%, 2018 – 1.48%, 2017 – 1.54%, 2016 – 1.65%, 2015 – 1.57%.

<sup>(4)</sup> The trading expense ratio represents total commissions and other portfolio transaction costs as an annualized percentage of daily average net asset value during the period.

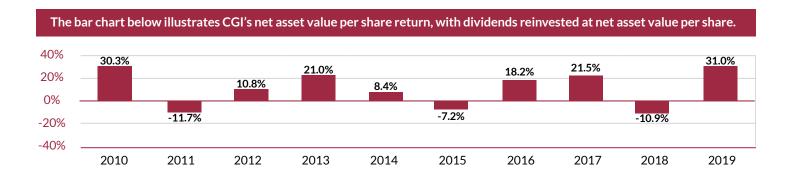
<sup>(5)</sup> The Company's portfolio turnover rate indicates how actively the Manager manages the Company's portfolio investments. A portfolio turnover of 100% is equivalent to the Company buying and selling all of the securities in its portfolio once in the course of the year. The higher a fund's portfolio turnover rate in a year, the greater the trading costs payable by the fund in the year. There is not necessarily a relationship between the turnover rate and the performance of a fund.

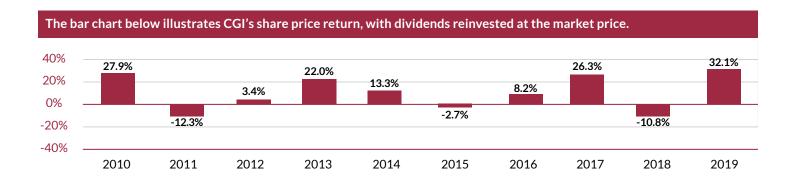
### Past Performance

The performance information shown assumes that all dividends paid by CGI to common shareholders were reinvested in additional common shares of the Company. The performance information does not take into account broker commissions or other fees potentially payable by holders of the Company's shares that would have reduced returns or performance. How the Company has performed in the past does not necessarily indicate how it will perform in the future.

### Year-by-Year Returns

The following bar charts show the Company's performance for each of the years shown, and illustrate how the Company's performance has changed from year to year. The bar charts show, in percentage terms, how much an investment made on the first day of each year would have grown or decreased by the last day of each year.





### **Annual Compound Returns**

The following table shows the Company's historical annual compound total returns for the periods indicated, compared with the S&P/TSX. The Index return is also calculated on a total return basis, assuming that all distributions are reinvested.

	1 Year	3 Years	5 Years	10 Years
Canadian General Investments, Limited - NAV	31.0%	12.3%	9.2%	10.0%
Canadian General Investments, Limited - Share Price	32.1%	14.2%	9.4%	9.6%
S&P/TSX Composite Index	22.9%	6.9%	6.3%	6.9%

The S&P/TSX Composite Index is a market capitalization-weighted index that provides a broad measure of performance of the Canadian equity market.

## Summary Of Investment Portfolio

As at December 31, 2019

Sector Allocation			Asset Allocation		
	% of Net Asset Value*	% of Investment Portfolio		% of Net Asset Value*	% of Investment Portfolio
Information Technology	28.1	22.9	Canadian Equities	94.5	77.0
Industrials	23.3	19.0	Foreign Equities	25.5	20.8
Consumer Discretionary	18.1	14.8	Cash & Cash Equivalents	2.7	2.2
Materials	17.7	14.4			
Financials	12.2	10.0			
Energy	10.5	8.5			
Communication Services	3.5	2.9			
Real Estate	3.5	2.8			
Cash & Cash Equivalents	2.7	2.2			
Health Care	2.1	1.7			
Utilities	1.0	0.8			

Issuer	Sector	% of Net Asset Value*	% of Investment Portfolio
Shopify Inc.	Information Technology	6.0	4.9
Air Canada	Industrials	5.8	4.7
Franco-Nevada Corporation	Materials	5.0	4.1
Canadian Pacific Railway Limited	Industrials	4.9	4.0
Mastercard Incorporated	Information Technology	4.8	3.9
Bank of Montreal	Financials	3.6	2.9
Amazon.com, Inc.	Consumer Discretionary	3.6	2.9
NVIDIA Corporation	Information Technology	3.6	2.9
Royal Bank of Canada	Financials	3.3	2.7
First Quantum Minerals Ltd.	Materials	3.1	2.5
Parex Resources Inc.	Energy	3.0	2.4
The Descartes Systems Group Inc.	Information Technology	2.9	2.3
Apple Inc.	Information Technology	2.9	2.3
Cash	Cash & Cash Equivalents	2.7	2.2
WSP Global Inc.	Industrials	2.7	2.2
Toronto-Dominion Bank	Financials	2.5	2.0
Open Text Corporation	Information Technology	2.4	2.0
Home Depot, Inc.	Consumer Discretionary	2.2	1.8
Lightspeed POS Inc.	Information Technology	2.2	1.8
Dollarama Inc.	Consumer Discretionary	2.1	1.7
Canada Goose Holdings Inc.	Consumer Discretionary	2.1	1.7
Rogers Communications Inc.	Communication Services	2.1	1.7
TC Energy Corporation	Energy	2.0	1.7
TFI International Inc.	Industrials	2.0	1.6
StorageVault Canada Inc.	Real Estate	1.9	1.6
		79.4*	64.5
Total Net Asset Value* (\$000's)			\$771,549
Total Investment Portfolio* (\$000's)			\$946,987

<sup>\*</sup> Total Net Asset Value represents Total Investment Portfolio adjusted for leverage (\$172.8 million) in the form of preference shares and bank loan, other assets and other liabilities.

The Summary of Investment Portfolio may change due to ongoing portfolio transactions of the Company. The most recent quarterly portfolio disclosure may be obtained by visiting the Company's web site at <a href="https://www.canadiangeneralinvestments.ca">www.canadiangeneralinvestments.ca</a>, by calling 416-366-2931 (Toll-free: 1-866-443-6097), or by writing to the Company at 10 Toronto Street, Toronto, Ontario, Canada, M5C 2B7.

### | Financial Reports

## Management Report

The accompanying financial statements have been prepared by Management and approved by the Board of Directors of the Company. Management is responsible for the information and representations contained in these financial statements.

The Company maintains appropriate processes to ensure that relevant and reliable financial information is produced. The financial statements have been prepared in accordance with International Financial Reporting Standards and include certain amounts that are based on estimates and judgements. The significant accounting policies, which Management believes are appropriate for the Company, are described in note 3 to the financial statements.

The Board of Directors is responsible for reviewing and approving the financial statements and overseeing Management's performance of its financial reporting responsibilities. An Audit Committee comprised of non-Management Directors is appointed by the Board. The Audit Committee reviews the financial statements, adequacy of internal controls, the audit process and financial reporting with Management and the external Auditor. The Audit Committee reports to the Board of Directors prior to the approval of the audited financial statements for publication.

PricewaterhouseCoopers LLP, the Company's external Auditor, who is appointed by the shareholders, audited the financial statements in accordance with Canadian generally accepted auditing standards to enable them to express to the shareholders their opinion on the financial statements. Their report is set out on pages 11 and 12.

Cavers\_\_\_

**Vanessa L. Morgan** Chair *February 20, 2020* 

Jonathan A. Morgan President & CEO

### Independent Auditor's Report

To the Shareholders of Canadian General Investments, Limited (the Company)

### Our opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2019 and 2018 and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRS).

#### What we have audited

The Company's financial statements comprise:

- the statements of financial position as at December 31, 2019 and 2018:
- the statements of comprehensive income for the years then ended:
- the statements of changes in net assets for the years then ended:
- the statements of cash flows for the years then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

### Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

### Other information

Management is responsible for other information of the Company. The other information comprises the Management Report of Fund Performance of the Company and the information, other than the financial statements and our auditor's report thereon, included in the annual report.

Our opinion on the financial statements does not cover the

other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements of the Company, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements of the Company or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are

## Independent Auditor's Report (continued)

considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the Company's effectiveness of the internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Joseph Pinizzotto.

Pricewaterhouse Coopers LLP

**Chartered Professional Accountants, Licensed Public Accountants** Toronto, Ontario

February 20, 2020

As at December 31, 2019 and December 31, 2018 (in thousands of Canadian dollars, except per share amounts)

	Note	December 31, 2019	December 31, 2018
Assets			
Current assets			
Investments	5	925,946	682,153
Cash		21,041	69,510
Interest and dividends receivable		1,102	851
Other assets		141	301
Total assets		948,230	752,815
Liabilities			
Current liabilities			
Accounts payable and accrued liabilities	12	1,202	896
Accrued dividends on preference shares		123	123
Income taxes payable		2,528	590
Bank loan – current portion	6	-	74,971
Total current liabilities		3,853	76,580
Bank loan	6	98,563	-
Preference shares	7	74,265	74,072
		172,828	74,072
Total liabilities		176,681	150,652
Net assets		771,549	602,163
Equity			
Share capital	8	128,568	128,568
Retained earnings		642,981	473,595
Total equity		771,549	602,163
Net assets per common share		36.98	28.87

The accompanying notes are an integral part of these financial statements.

Approved by the Board of Directors

Director Director

## | Statements of Comprehensive Income

For the years ended December 31 (in thousands of Canadian dollars, except per share amounts)

	Note	2019	2018
Income			
Net gains (losses) on investments			
Dividend income		15,142	15,558
Interest		104	29
Net realized gain on sale of investments		33,974	28,615
Net change in unrealized gain on investments		153,242	(102,568)
Net gains (losses) on investments		202,462	(58,366)
Securities lending revenue	13	3,292	1,405
Total net income (loss)		205,754	(56,961)
Expenses			
Management fees	12	10,082	9,556
Dividends on preference shares	7	2,813	2,813
Interest and financing charges	6,7	2,596	1,964
Transaction costs on purchases and sales		330	209
Listing and regulatory costs		283	291
Directors' fees and expenses	12	246	239
Withholding taxes	10	143	129
Legal fees		138	22
Investor relations		119	140
Custodial fees		104	102
Audit fees		57	56
Security holder reporting costs		49	49
Independent review committee fees and expenses	12	28	40
Other		93	63
Total operating expenses		17,081	15,673
Investment income (loss) before income taxes		188,673	(72,634)
Refundable income tax expense	9	2,599	789
Increase (decrease) in net assets from operations		186,074	(73,423)
Increase (decrease) in net assets from operations, per common	share	8.92	(3.52)

The accompanying notes are an integral part of these financial statements.

For the years ended December 31 (in thousands of Canadian dollars)

	Share Capital	Retained Earnings	Total
At December 31, 2017	128,568	562,872	691,440
Increase in net assets from operations	-	(73,423)	(73,423)
Dividends paid to common shareholders from net investment income	-	(11,890)	(11,890)
Dividends paid to common shareholders from net realized gain on investments	-	(3,964)	(3,964)
At December 31, 2018	128,568	473,595	602,163
Increase in net assets from operations	-	186,074	186,074
Dividends paid to common shareholders from net investment income	-	(8,344)	(8,344)
Dividends paid to common shareholders from net realized gain on investments	-	(8,344)	(8,344)
At December 31, 2019	128,568	642,981	771,549

The accompanying notes are an integral part of these financial statements.

### | Statements of Cash Flows

For the years ended December 31 (in thousands of Canadian dollars)

	Note	2019	2018
Cash flows from (used in) operating activities			
Increase (decrease) in net assets from operations		186,074	(73,423)
Adjustments for:			
Amortization of financing charge	6, 7	300	254
Net realized gain on sale of investments		(33,974)	(28,615)
Net change in unrealized gain on investments		(153,242)	102,568
Purchases of investments		(127,714)	(19,804)
Proceeds of disposition of investments		71,137	98,557
Interest on bank loan		2,296	1,710
Dividends paid to preference shareholders		2,813	2,813
Interest and dividends receivable		(251)	(58)
Other assets		160	(203)
Income taxes payable	9	1,938	199
Accounts payable and accrued liabilities		119	30
Net cash flows from (used in) operating activities		(50,344)	84,028
Cash flows from (used in) financing activities			
Proceeds from bank loan (net of financing cost)		23,485	-
Interest on bank loan		(2,109)	(1,719)
Dividends paid to common shareholders		(16,688)	(15,854)
Dividends paid to preference shareholders		(2,813)	(2,813)
Net cash flows from (used in) financing activities		1,875	(20,386)
Net increase (decrease) in cash		(48,469)	63,642
Cash at the beginning of the year		69,510	5,868
Cash at the end of the year		21,041	69,510
Items classified as operating activities			
Interest received		104	17
Dividends received, net of withholding taxes		14,890	15,314
Preference share dividends and interest paid	6,7	4,922	4,532
Income taxes paid - net	9	661	590

The accompanying notes are an integral part of these financial statements.

### As at December 31, 2019

Number of Shares	Investment	Cost (in thousand	Fair Value Is of dollars)
	Communication Services (2.9%)		
220,000	•	6,057	11,062
250,000	Wireless Telecommunication Services Rogers Communications Inc., B NV	3,505	16,120
	Total Communication Services	9,562	27,182
	Consumer Discretionary (14.8%)		
145,000	Auto Components Magna International Inc.	5,244	10,324
35,500	<b>Distributors</b> Pool Corporation	9,651	9,628
11,500	Internet & Direct Marketing Retail Amazon.com, Inc.	9,604	27,523
200,000		12,287	11,832
370,000	Multiline Retail Dollarama Inc.	1,271	16,513
8,000 60,000 25,000	Specialty Retail AutoZone, Inc. Home Depot, Inc. Ulta Beauty, Inc.	4,864 10,085 8,721	16,971
345,000 265,000	Textiles, Apparel & Luxury Goods Canada Goose Holdings Inc. Gildan Activewear Inc. Total Consumer	8,412 5,425	10,173
	Discretionary	75,564	139,723
	Energy (8.5%)		
1,260,000	Energy Equipment & Services Secure Energy Services Inc.	10,396	6,376
275,000 950,000 140,000 226,000 220,000 245,000 1,263,661	Oil, Gas & Consumable Fuels Enbridge Inc. Parex Resources Inc. Suncor Energy Inc. TC Energy Corporation Tourmaline Oil Corp. Vermilion Energy Inc. Whitecap Resources Inc.	2,830 11,085 5,382 6,260 7,446 10,893 11,827	14,198 22,943 5,958 15,630 3,348 5,201 7,013
	Total Energy	66,119	80,667

Number of Shares	Investment	Cost (in thousand	Fair Value ds of dollars)
	Financials (10.0%)		
275,000 245,000 260,000	Banks Bank of Montreal Royal Bank of Canada Toronto-Dominion Bank	10,640 10,190 5,599	27,676 25,174 18,936
76,900	Capital Markets Economic Investment Trust Ltd.	3,851	8,228
254,500	Thrifts & Mortgage Finance Genworth MI Canada Inc.	5,141	14,461
	Total Financials	35,421	94,475
	Health Care (1.7%)		
420,000 1,300,000	Pharmaceuticals Canopy Growth Corporation MediPharm Labs Corp.	6,000 6,804	11,470 5,018
	Total Health Care	12,804	16,488
	Industrials (19.0%)		
920,000	Airlines Air Canada	4,739	44,629
65,000 100,000	Commercial Services & Supplies Boyd Group Income Fund Waste Connections, Inc.	13,064 11,183	13,130 11,795
235,000	Construction & Engineering WSP Global Inc.	10,389	20,837
21,000	Industrial Conglomerates Roper Technologies, Inc.	10,060	9,635
332,000	Marine Algoma Central Corporation	2,555	4,329
90,000 115,000 350,000	Road & Rail Canadian National Railway Company Canadian Pacific Railway Limited TFI International Inc.	10,947 6,352 5,029	10,572 38,068 15,320
100,000	Trading Companies & Distributors SiteOne Landscape Supply, Inc.	8,233	11,741
	Total Industrials	82,551	180,056

### | Schedule of Investment Porftolio

As at December 31, 2019

Number of Shares	Investment	Cost (in thousan	Fair Value ds of dollars)
	Information Technology (22.9%)		
95,000 90,000 120,000	IT Services Mastercard Incorporated, A Shopify Inc. Square, Inc.	6,659 4,759 10,613	36,740 46,467 9,723
90,000	Semiconductors & Semiconductor Equipment NVIDIA Corporation	6,342	27,428
9,000 400,000 470,000 330,000 220,000	Software Constellation Software Inc. The Descartes Systems Group Inc. Lightspeed POS Inc. Open Text Corporation Pluralsight, Inc.	11,598 10,317 9,858 4,916 9,351	11,351 22,200 16,953 18,883 4,904
58,000	Technology Hardware, Storage & Peripherals Apple Inc.	2,198	22,059
	Total Information Technology	76,611	216,708
	Materials (14.4%)		
275,000	Chemicals Methanex Corporation	7,109	13,791
240,000 500,000	Containers and Packaging CCL Industries Inc., B NV IPL Plastics Inc.	6,628 6,750	13,277 3,940
1,800,000 290,000 2,000,000 1,200,000 410,000	Metals & Mining First Quantum Minerals Ltd. Franco-Nevada Corporation Hudbay Minerals Inc. Lundin Mining Corporation Teck Resources Limited, B SV	11,566 13,258 11,199 8,182 12,327	23,706 38,886 10,760 9,312 9,233
385,000	Paper & Forest Products Norbord Inc.	9,976	13,371
	Total Materials	86,995	136,276

Number of Shares	Investment	Cost (in thousan	Fair Value ds of dollars)
	Real Estate (2.8%)		
	Real Estate Management & Development		
100,000	•	12,156	12,089
4,000,000	StorageVault Canada Inc.	10,600	14,840
	Total Real Estate	22,756	26,929
	Utilities (0.8%)		
190,000	Multi-Utilities Canadian Utilities Limited, A NV	2,140	7,442
	Total Utilities	2,140	7,442
	Transaction costs	(829)	-
	Total investments (97.8%)	469,694	925,946
	Cash (2.2%)		21,041
	Investment Portfolio (100.0%)		946,987

NV: non-voting

SV: subordinate voting

For the years ended December 31, 2019

## **General Information**

Canadian General Investments, Limited (CGI or the Company) is domiciled in Canada and incorporated under the laws of Ontario, Canada. The address of its registered office is 10 Toronto Street, Toronto, Ontario, Canada, M5C 2B7.

CGI is a closed-end equity fund focussed on medium- to longterm investments in primarily Canadian companies. Its objective is to provide better than average returns to investors through prudent security selection, timely recognition of capital gains and appropriate income-generating instruments. The Company's investment and administration activities are managed by Morgan Meighen & Associates Limited (the Manager).

The Company's common and preference shares are publicly listed and trade on the Toronto Stock Exchange (symbols CGI, CGI.PR.D). The common shares also trade on the London Stock Exchange (symbol CGI). The closing price of the common shares on December 31, 2019 was \$26.21.

These financial statements were authorized for issue by the Board of Directors on February 20, 2020.

## **Basis of Presentation**

The Company's financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).

# **S**ummary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented.

### 3.1 Financial Assets and Financial Liabilities

#### Classification

The Company recognizes financial instruments at fair value upon initial recognition, plus transaction costs in the case of financial instruments measured at amortized cost. Investment transactions are recorded on the trade date. The Company measures securities at fair value through profit or loss (FVTPL). The portfolio of financial assets is managed and performance is evaluated on a fair value basis. The Company and the Manager are primarily focussed on fair value information and use that information to assess the assets' performance and to make decisions. The Company has not taken the option to irrevocably designate any equity securities as fair value through other comprehensive income. Consequently, all investments are measured at FVTPL.

All other financial assets and liabilities are classified as amortized cost or financial liabilities, as applicable, and continue to be measured at amortized cost and reflect the amount to be received or paid, discounted, when appropriate, at the contract's effective interest rate.

#### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

When available, the Company measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions on an arm's length basis. Publicly listed securities are valued at the last traded market price on the reporting date, where the last traded price falls within the day's bid-ask spread. In circumstances where the last traded price is not within the bid-ask spread, the Manager determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances. The Company's policy is to recognize transfers into and out of the fair value hierarchy as of the date of the event or change in circumstances giving rise to the transfer.

Unlisted securities that trade on an over-the-counter market and other securities, in special circumstances where a market quotation is not readily available or is considered inappropriate (such as a stale price), are valued using available sources of information and commonly used valuation techniques, using primarily observable inputs. The Company considers observable inputs to be market data that is readily available, regularly distributed or updated, reliable and verifiable, and provided by independent sources.

The best evidence of the fair value of a financial instrument at initial recognition is the transaction price, i.e. the fair value of the consideration given or received, unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets.

# Summary of Significant Accounting Policies (Continued)

### 3.2 Foreign Currencies

Assets and liabilities denominated in foreign currencies are translated into Canadian dollars at period-end exchange rates. Purchases and sales of investments, investment income and expenses are calculated at the exchange rates prevailing on the dates of the transactions. The Canadian dollar is the Company's functional and presentation currency.

### 3.3 Investment Income

Dividend income is recorded on the ex-dividend date. Interest is recognized on an accrual basis. Securities lending revenue is recognized as earned.

### 3.4 Securities Lending

Securities lent are not derecognized in the Company's statement of financial position as the Company retains substantially all the risks and rewards of ownership.

### 3.5 Cash

Cash is comprised of demand deposits with reputable financial institutions.

### 3.6 Preference Shares

The Company classifies financial instruments issued as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instruments.

The Company has one series of its Class A preference shares in issue: Series 4. The preference shares have priority over the common shares with respect to the payment of dividends and the return of capital and the distribution of assets in the event of liquidation. The preference shares provide investors with the right to require redemption, or the right for the Company to redeem, for cash at values and dates set out in the table in note 7 and also in the event of the Company's liquidation.

The preference shares are classified as financial liabilities and are stated at amortized cost using the effective interest method.

# 3.7 Increase (Decrease) in Net Assets From Operations, Per Common Share

The increase (decrease) in net assets from operations, per common share is calculated by dividing increase (decrease) in net assets from operations by the weighted-average number of common shares outstanding during the period.

### 3.8 Taxation

The Company qualifies as an investment corporation under Section 130 of the Income Tax Act (Canada) (the Act) and, as such, is subject to a reduced rate of income tax on its net investment income other than dividends received from taxable Canadian corporations. Taxes paid on taxable dividends paid from corporations resident in Canada are refundable on the payment of taxable dividends to shareholders related to these dividends.

Income taxes are paid by the Company on net capital gains realized at the rate of approximately 20%. These income taxes are recoverable by the Company as long as it continues to qualify as an investment corporation and pays out sufficient dividends related to these realized gains. Refundable income taxes paid or recovered are recorded as an expense or recovery in the period in which such tax becomes payable or receivable.

In addition, temporary differences between the carrying values of assets and liabilities for accounting and income tax purposes give rise to deferred income tax assets and liabilities. The most significant temporary difference is that between the reported fair value of the Company's investment portfolio and its adjusted cost base (ACB) for income tax purposes. To the extent that the fair value of the Company's portfolio exceeds its ACB, a deferred tax liability arises which is fully offset by the future refundable taxes available to the Company as an investment corporation. Conversely, when the ACB exceeds the fair values of the portfolio, a deferred tax asset is generated. A deferred tax asset is also generated to the extent that the Company has available and unutilized capital and non-capital tax losses. However, these net deferred tax assets have not been recorded in the statements of financial position since, with the exception of refundable income taxes described above, the Company does not record income taxes since it is in substance not taxable.

# Summary of Significant Accounting Policies (Continued)

### 3.9 Investment in Associates and Subsidiaries

The Company has determined that it meets the definition of "investment entity". An investment entity is an entity that (i) obtains funds from one or more investors for the purpose of providing them with investment management services; (ii) commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both; and (iii) measures and evaluates the performance of substantially all of its investments on a fair value basis. The most significant judgement that the Company has made in determining that it meets this definition is that fair value is used as the primary measurement attribute to measure and evaluate the performance of substantially all of its investments.

Subsidiaries are entities over which the Company has control through its exposure or rights to variable returns and has the ability to affect those returns through its power over the entities. As the Company meets the definition of an investment entity, all subsidiaries, if any, are measured at FVTPL. The Company's investments may also include associates over which the Company has significant influence and these are measured at FVTPL. As at December 31, 2019 and December 31, 2018, the Company has no subsidiaries.

# Critical Accounting Estimates & Judgements

The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

# Financial Risk Management

### 5.1 Financial Risk Factors

In the normal course of operations, the Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including interest rate risk, currency risk and price risk). In general, the Manager seeks to minimize the potential adverse effects of these risks on the Company's performance by employing professional, experienced portfolio managers, by ongoing monitoring of the Company's positions and market events, and by diversifying the investment portfolio within the policies and guidelines set by the Board of Directors of the Company, in a manner consistent with the investment objective. Pursuant to the Manager's bottom-up selection mandate, security selection is the primary criteria for managing risk. In order to mitigate risk, depending on conditions, the Manager considers other criteria such as asset class, industry, country and currency.

### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Company's main exposure to credit risk may consist of investments in debt instruments, including short-term securities, bonds, preferred shares, interest and dividends receivable, amounts due from brokers

as well as securities on loan as part of the Company's securities lending program. The fair value of debt instruments includes consideration of the creditworthiness of the debt issuer. The carrying amount of cash, interest and dividend receivable and other assets represents the maximum credit risk exposure as at December 31, 2019 and December 31, 2018. As at December 31, 2019 and December 31, 2018, the Company had no investments in debt instruments.

Credit risk related to cash is considered low as it is held at AA-rated Canadian banks (consistent with prior year). All transactions in securities are settled/paid for on delivery using approved brokers. The risk of default is considered minimal, as delivery of securities sold is only made once the Company's custodian has received payment. Payment is made on a purchase once the securities have been received by the Company's custodian. The trade will fail if either party fails to meet its obligation.

Credit risk with respect to the Company's securities lending program is considered minimal given the nature of the collateral, as well as the indemnification provided by the agent administering the program (note 13).

# Financial Risk Management (Continued)

### Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities.

As the Company is a publicly traded, closed-end investment fund with a fixed number of common shares outstanding, unlike an open-ended mutual fund, it is not exposed to the liquidity risk associated with daily cash redemptions of securities. However, as part of a leverage strategy, the Company currently has one series of Class A preference shares outstanding: Series 4 for \$75 million with a redemption date of June 15, 2023 and a \$100 million, non-revolving, one-year bank facility with an evergreen feature, which allows the Company to continue use of the facility indefinitely (beyond the initial one-year term). Included in the Series 4 preference share provisions is a restriction which precludes payment of a common share dividend unless, after giving effect thereto, the ratio of assets to obligations (both as defined in the preference share prospectus) exceeds 2.5 times. At December 31, 2019 the ratio was 5.4 times (December 31, 2018 - 5.0 times). Included in the bank loan covenants is an asset coverage restriction requiring that the net assets divided by the principal amount of the bank loan be greater than 3.0 times. The Company was in compliance with the covenant during the years ended December 31, 2019 and December 31, 2018. As at December 31, 2019, the combined leverage represented 22.7% of CGI's net assets (December 31, 2018 - 24.8%), while the bank loan represented 13.0% of CGI's net assets (December 31, 2018 - 12.5%).

Liquidity risk is managed by investing the majority of the Company's assets in investments that are traded in an active market and which can be readily disposed of, and by retaining sufficient cash and cash equivalent positions to maintain liquidity. Restricted and unlisted securities, if any, are identified in the schedule of investment portfolio. There are no restricted securities as at December 31, 2019 or December 31, 2018.

Leverage decisions, whether in the form of bank borrowings or bond or preference share issues from treasury, are at the discretion of the Company's Board of Directors.

As at December 31, 2019, all financial liabilities of the Company, except for the Class A preference shares, Series 4, and bank loan, fall due within twelve months. As at December 31, 2018, all financial liabilities of the Company, except for the Class A preference shares, Series 4, fall due within twelve months.

### Market risk

The Company's investments are subject to market risk which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The following include sensitivity analyses that show how the net assets would have been affected by a possible change in the relevant risk at each reporting date. In practice, the actual results may differ and the differences could be material.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's interest-bearing financial assets and financial liabilities expose it to risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows.

Although the Company may invest in interest-bearing financial instruments, the substantial majority of the Company's financial assets are non-interest bearing or have short maturities. As a result, the Company is not subject to significant amounts of risk on its investments due to fluctuations in the prevailing levels of market interest rates.

As at December 31, 2019 and December 31, 2018, the Company had no investments in debt instruments.

The Company's most significant financial liabilities are its Class A preference shares and bank loan.

The Company's Class A preference shares outstanding have a fixed coupon rate. While they themselves do not subject the Company to interest rate risk, any new issues, whether or not in connection with the redemption date of the preference shares, will be subject to the prevailing interest rate environment at that time.

With respect to the Company's bank loan, interest rates on these borrowings are short-term. For the year ended December 31, 2019, a 1% increase or decrease in the interest rate, with all other variables held constant, would have resulted in the interest and financing charges increasing or decreasing, respectively, by approximately \$986,000.

### **Currency risk**

Currency risk arises from financial instruments that are denominated in a currency other than the Canadian dollar. The Company is exposed to the risk that the value of securities denominated in other currencies will fluctuate due to changes in exchange rates. Securities trading in foreign markets are also exposed to currency risk, as the price in local terms in the foreign market is converted to Canadian dollars to determine fair value. The Company's policy is not to enter into any hedging arrangements.

As at December 31, 2019, the Company's investment portfolio had a 20.8% (December 31, 2018 - 17.0%) weighting in U.S. dollars. As at December 31, 2019, had the Canadian dollar strengthened or weakened by 5% in relation to all currencies represented in the portfolio, with all other variables held constant, net assets would have decreased or increased, respectively, by approximately \$9,845,000 or approximately 1.3% (December 31, 2018 - \$6,388,000 or approximately 1.1%).

#### Price risk

Price risk is the risk that the fair value of financial instruments will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk), whether these changes are caused by factors specific to an individual investment or its issuer, or by factors affecting all similar instruments traded

# Financial Risk Management (Continued)

in a market or market segment. All securities present a risk of loss of capital. The Manager moderates this risk through careful selection of securities and other financial instruments within the parameters of the investment strategy and by maintaining a well diversified portfolio. The maximum risk resulting from financial instruments is equivalent to their fair value. The Company's equity and debt (if any) instruments are susceptible to other price risk arising from uncertainty about future prices of the instruments.

As at December 31, 2019, a 5% increase or decrease in market prices in the investment portfolio, excluding cash and short-term

securities, with all other variables held constant, would have resulted in the Company's net assets increasing or decreasing, respectively, by approximately \$46,297,000 or approximately 6.0% (December 31, 2018 – \$34,108,000 or approximately 5.7%).

#### Concentration risk

Concentration risk arises as a result of the concentration of exposures within the same category, whether it is geographical location, product type, industry sector or counterparty type. The following is a summary of the Company's concentration risk in the investment portfolio:

Industry Sector	December 31, 2019	December 31, 2018
Information Technology	22.9%	16.9%
Industrials	19.0%	13.4%
Consumer Discretionary	14.8%	14.3%
Materials	14.4%	17.4%
Financials	10.0%	11.0%
Energy	8.5%	9.2%
Communication Services	2.9%	3.7%
Real Estate	2.8%	1.3%
Cash	2.2%	9.2%
Health Care	1.7%	2.8%
Utilities	0.8%	0.8%
	100.0%	100.0%

Sensitivity analyses are provided for information purposes only. In practice, the actual trading results may differ from this sensitivity analysis and the difference could be material.

### 5.2 Capital Risk Management

The Company considers capital to be composed of its equity, as well as its outstanding preference shares and bank loan. The Company's primary objective when managing its capital is to ensure that activities are carried out in accordance with the investment objective of the Company, as described in note 1. In addition, the Company monitors its adherence to the provisions of its outstanding Class A preference shares and bank loan. In particular, included in the preference shares provisions is a dividend payment restriction, which provides that the Company shall not pay a dividend on its common shares unless after giving effect thereto, the ratio of assets to obligations (both as defined in the preference share prospectus) exceeds 2.5 times. All common share dividend payments made in 2019 and 2018 were in compliance with this provision. Included in the bank loan covenants is an asset coverage restriction requiring that the net assets divided by the principal amount of the bank loan be greater than 3.0 times. The Company was in compliance with this covenant during the years December 31, 2019 and December 31, 2018.

### 5.3 Fair Value Measurements

The Company classifies its investments within a fair value hierarchy, based on the inputs used in their fair value measurement. The hierarchy of inputs is summarized below:

**Level 1:** Unadjusted quoted prices at the measurement date in active markets for identical assets

Level 2: Directly or indirectly observable inputs other than quoted prices included in Level 1, such as quoted prices for identical or similar assets in markets that are not active

Level 3: Inputs for the assets that are not based on observable market data

Level 2 investments include positions that are not traded in active markets and/or subject to transfer restrictions, and valuations may be adjusted to reflect illiquidity and/or non-transferability, which are generally based on available market information and commonly used valuation techniques.

# Financial Risk Management (Continued)

All other financial instruments of the Company, which may include cash, receivable on securities sold or payable on securities purchased, interest and dividends receivable, accounts payable and accrued liabilities, accrued dividends on preference shares, bank loan and preference shares are carried at amortized cost.

(in thousands of dollars)	Level 1	Level 2	Level 3	Total
As at December 31, 2019				
Financial assets at FVTPL:				
Investments	925,946	-	-	925,946
As at December 31, 2018				
Financial assets at FVTPL:				
Investments	682,153	-	-	682,153

During the years ended December 31, 2019 and December 31, 2018, there were no investments transferred between the levels.

The Manager is responsible for performing fair value measurements included in the financial statements of the Company, including Level 3 measurements, if any. The Manager obtains pricing from a third party pricing vendor.

## **Bank Loan**

On June 5, 2019, the Company entered into an amended and restated credit agreement with a Canadian chartered bank for a \$100.0 million one-year non-revolving term credit facility. \$133,000 (2018 - Nil) of debt issuance costs incurred on the facility has been capitalized and is being amortized. Amounts may be borrowed under this facility through prime rate loans, which bear interest at the greater of the bank's prime rate and the Canadian Deposit Offered Rate (CDOR) plus 1.00% per annum, or bankers' acceptances, which bear interest at CDOR plus 0.75% per annum. Accrued interest as of December 31, 2019 amounts to \$187,000 (2018 - Nil). This facility has an evergreen feature, which allows the Company to continue use of the facility indefinitely (beyond the

initial one-year term), provided the bank has not given the Company one-year's notice that it is terminating the facility. As at December 31, 2019, the Company had not received such notice from the bank. The new agreement replaced an agreement for a \$75.0 million non-revolving, three-year fixed-rate facility that commenced on June 9, 2016 and was scheduled to mature on June 6, 2019, which bore interest at 2.28% per annum. Both facilities are/were secured with a first-ranking charge on the Company's property and assets, including the investment portfolio and requires the Company to comply with certain covenants including maintenance of asset coverage ratios. The Company was in compliance with all of the covenants as at December 31, 2019 and December 31, 2018.

#### Bank loan consists of the following:

(in thousands of dollars)	December 31, 2019	December 31, 2018
Bankers' acceptances, maturing June 5, 2020	98,618	-
Three-year fixed rate loan, maturing June 6, 2019	-	75,000
Less: Unamortized debt issue costs	55	29
	98,563	74,971

# Preference Shares

The Company is authorized to issue, in series, a class of preference shares of which the following are outstanding:

Class A preference shares	December 31, 2019 Number of shares	December 31, 2018 Number of shares	Stated amount per share \$	Cumulative annual dividend rate %	Date of issue	December 31, 2019 Amount \$ (In thousands)	December 31, 2018 Amount \$ (In thousands)
Series 4	3,000,000	3,000,000	25.00	3.75	May 30, 2013	75,000	75,000
Defending						75,000	75,000
Deferred issua (net of amortize	ance costs zation of \$1,143,0	00 (December 3:	1, 2018 - \$950,00	00))		735	928
						74,265	74,072

The Company may redeem for cash, the Series 4 shares, in whole or in part, at the following prices during the defined periods:

	\$25.75	\$25.50	\$25.25	\$25.00
Series 4	June 15, 2019 to June 14, 2020	June 15, 2020 to June 14, 2021	June 15, 2021 to June 14, 2022	June 15, 2022 and thereafter (1)

 $<sup>^{(1)}</sup>$  The holders may require the Company to redeem the Series 4 shares on or after June 15, 2023 for a cash price of \$25.00 per share.

Subsequent to December 31, 2019, the Company declared a quarterly dividend of \$0.23438 per share payable on March 15, 2020 to Series 4 shareholders of record at the close of business on February 28, 2020.

# Share Capital

### Common Shares

The Company is authorized to issue an unlimited number of common shares. As at December 31, 2019, there are 20,861,141 (December 31, 2018 – 20,861,141) common shares issued and outstanding with no par value.

Subsequent to December 31, 2019, the Company declared a quarterly dividend of \$0.21 per share payable on March 15, 2020 to common shareholders of record at the close of business on February 28, 2020.

# Income Taxes

As at December 31, 2019, the Company had federal refundable capital gains taxes on hand of approximately \$1,755,000 (December 31, 2018 -\$758,000), which are refundable on payment of capital gains dividends of approximately \$12.5 million (December 31, 2018 - \$5.4 million) and Ontario refundable capital gains taxes on hand of approximately \$1,371,000 (December 31, 2018 - \$903,000), which are refundable on payment of capital gains dividends of approximately \$23.8 million (December 31, 2018 - \$15.7 million).

The Company is also subject to a special tax of 38-1/3% on taxable dividends received from corporations resident in Canada. This special tax is refundable on payment of taxable dividends to shareholders at the rate of \$0.3833 for each \$1 of such dividends paid. The Company has \$2,436,000 of refundable dividend tax on hand as at December 31, 2019 (December 31, 2018 - \$1,316,000).

The Company's refundable income tax recovery during the year is determined as follows:

(in thousands of dollars)	2019	2018
Provision for income taxes on investment income before income taxes		
Provision for income taxes based on combined Canadian federal and provincial income tax rate of 39.5%	74,526	(28,690)
Increase (decrease) in income taxes resulting from:		
Dividends from taxable Canadian companies	(5,604)	(5,806)
Dividends on preference shares	1,111	1,111
Net change in unrealized gain	(60,531)	40,514
Non-taxable portion of net realized gains (losses)	(6,710)	(5,652)
Increase in refundable dividend tax on hand	1,120	224
Differences arising from use of different cost bases for income tax and accounting purposes and other items	335	(129)
Income taxes recoverable on dividends from net realized gains on investments	(1,648)	(783)
Refundable income tax expense	2,599	789

In accordance with the Act, a corporation can qualify as an investment corporation if certain tests are satisfied. One of the tests is that the corporation cannot have specified shareholders. A specified shareholder is generally a shareholder, who, along with certain persons to whom the shareholder is considered to be related, has a greater than 25% shareholding. The Company has had specified shareholders since June 20, 1996. The specified shareholder rules of the Act generally allow the Company to maintain its investment corporation status as long as it does not have any specified shareholders other than those specified shareholders existing on June 20, 1996. In addition, the specified shareholders as at June 20, 1996 cannot, after that date, contribute capital or acquire additional shares of the Company other than through certain specified transactions.

# Withholding Taxes

The Company incurs withholding taxes imposed by certain countries on investment income. Such income or gains are recorded gross of withholding taxes in the statements of comprehensive income. Withholding taxes are shown as a separate item in the statements of comprehensive income. During the year ended December 31, 2019, the average withholding tax rate paid by the Company was 15.0% (December 31, 2018 - 15.0%).

# $oldsymbol{1}oldsymbol{1}$ Financial Instruments by Category

The following tables present the carrying amounts of the Company's financial instruments by category. All the Company's financial liabilities were carried at amortized cost:

(in thousands of dollars)	Financial assets at FVTPL Designated at inception	Financial assets at amortized cost	Total
December 31, 2019			
Cash	-	21,041	21,041
Investments	925,946	-	925,946
Interest and dividends receivable		1,102	1,102
	925,946	22,143	948,089
December 31, 2018			
Cash	_	69,510	69,510
Investments	682,153	-	682,153
Interest and dividends receivable	-	851	851
	682,153	70,361	752,514

All gains and/or losses recorded on the statement of comprehensive income relate to investments measured at fair value through profit or loss.

# 12 Related Party Information

Third Canadian General Investment Trust Limited (Third Canadian) owns 36.6% of the common shares of the Company, and is therefore considered a related party. Jonathan A. Morgan and Vanessa L. Morgan, both directors and executive officers of the Company, beneficially own directly or indirectly or exercise control or direction over an aggregate of 100% of the common shares of Third Canadian. Including the holding by Third Canadian, Mr. Morgan and Ms. Morgan together own directly or indirectly or exercise control or direction over an aggregate of 52.5% of the outstanding common shares of the Company, making them the ultimate controlling party.

### Transactions With Related Entities

#### Management fees

The Company's activities are managed by the Manager pursuant to a management agreement dated July 18, 2018. Mr. Morgan and Ms. Morgan together own directly or indirectly 85%, and are both directors and executive officers, of the Manager. Management fees are paid monthly to the Manager for services received in connection with the management of the Company's financial accounts and investment portfolio, among other services. These fees are calculated monthly at 1% per annum of the fair value of the Company's investments adjusted for cash, portfolio accounts receivable and portfolio accounts payable. Values for fee calculation purposes are determined on the basis of the financial statements of the Company as at the last day of the applicable month.

During the year ended December 31, 2019, \$10,003,000 (2018 - \$9,788,000) was paid to the Manager with \$893,000 accrued and included in accounts payable and accrued liabilities as at December 31, 2019 (December 31, 2018 - \$709,000).

#### **Dividends**

As a result of its ownership position in the Company, during the year ended December 31, 2019, Third Canadian received dividends from net investment income of 3,052,000 (2018 – 4,349,000) and dividends from net realized gain on investments of 3,052,000 (2018 – 4,450,000).

#### Key management personnel compensation

No compensation was paid or is payable by the Company to any executive of the Manager in his or her capacity as a director or officer of the Company.

During the year ended December 31, 2019, the independent directors of the Company received directors' fees aggregating \$228,000 (2018 – \$221,000) from the Company. No other compensation was paid or is payable to the directors of the Company for the year ended December 31, 2019, except for compensation paid by the Company in respect of such persons acting as members of the Independent Review Committee for the Company, aggregating \$27,000 (2018 – \$39,000).

# Securities Lending

The Company participates in a securities lending program with its custodian, CIBC Mellon Trust Company. Collateral is held by the custodian as agent for the Company and generally comprises Canadian or provincial government-guaranteed securities or obligations of other governments with appropriate credit ratings, and other short-term securities, of at least 105% of the fair value of securities on loan. In the event that any of the loaned securities are not returned to the Company and the value of the collateral held is less than the fair value of the securities not returned, the custodian shall indemnify the Company for any such shortfall.

At December 31, 2019, the Company had loaned securities with a fair value of \$52,940,000 (December 31, 2018 - \$73,108,000) and the custodian held collateral of \$54,513,000 (December 31, 2018 - \$77,645,000). This collateral is not reflected in the statements of financial position and consisted of the following:

	December 31, 2019	December 31, 2018
Securities lending collateral		
Federal government debt securities	15.0%	28.3%
Provincial government debt securities	62.7%	55.5%
U.S. government debt securities	22.3%	9.7%
Foreign government debt securities	0.0%	6.4%
	100.0%	100.0%

A reconciliation of the gross earnings from securities lending to the net earnings from securities lending is as follows:

(in thousands of dollars)		r 31, 2019	December 31, 2018	
Gross securities lending earnings	5,506	100.0%	2,494	100.0%
Fees	(2,205)	(40.0%)	(941)	(37.8%)
Withholding taxes	(9)	(0.2%)	(148)	(5.9%)
Net securities lending earnings	3,292	59.8%	1,405	56.3%

### **CORPORATE INFORMATION**

### **BOARD OF DIRECTORS**

James F. Billett

President, J.F. Billett Holdings Ltd.

A. Michelle Lally

Partner, Osler, Hoskin & Harcourt LLP

Jonathan A. Morgan

Executive Vice-President and Chief Operating Officer, Morgan Meighen & Associates Limited

Vanessa L. Morgan

President & Chief Executive Officer, Morgan Meighen & Associates Limited

R. Neil Raymond

President, Feejay Corporation Canada Ltd.

Michael A. Smedley

Executive Vice-President & Chief Investment Officer, Morgan Meighen & Associates Limited

Richard O'C. Whittall

President, 097146 BC Ltd.

#### **AUDIT COMMITTEE**

James F. Billett (Chair) R. Neil Raymond Richard O'C. Whittall

## CORPORATE GOVERNANCE COMMITTEE

A. Michelle Lally Jonathan A. Morgan R. Neil Raymond (Chair)

## INDEPENDENT DIRECTORS COMMITTEE

James F. Billett A. Michelle Lally (Chair) R. Neil Raymond Richard O'C. Whittall

### **OFFICERS**

Vanessa L. Morgan, CFA *Chair* 

Jonathan A. Morgan, CIM President & CEO

Frank C. Fuernkranz, CPA, CA, CFA Secretary & CFO

Christopher J. Esson, CPA, CA, CFA

#### OFFICE OF THE COMPANY

10 Toronto Street

Toronto, Ontario, Canada M5C 2B7

Telephone: (416) 366-2931 Toll Free: 1-866-443-6097 Fax: (416) 366-2729

**e-mail:** cgifund@mmainvestments.com **website:** www.canadiangeneralinvestments.ca

#### **MANAGER**

Morgan Meighen & Associates Limited Toronto

#### **AUDITOR**

PricewaterhouseCoopers LLP Toronto

#### INDEPENDENT REVIEW COMMITTEE

James F. Billett A. Michelle Lally R. Neil Raymond (Chair) Richard O'C. Whittall

### CANADIAN REGISTRAR AND TRANSFER AGENT

Computershare Trust Company of Canada 100 University Avenue, 8th Floor Toronto, Ontario, Canada M5J 2Y1

Telephone:

Canada & U.S.: 1-800-564-6253 Overseas: 1-514-982-7555

Fax:

Canada & U.S.: 1-888-453-0330 Overseas: 1-416-263-9394

website: www.computershare.com/investor

To change your address, eliminate multiple mailings or for other shareholder account inquiries, please contact Computershare at the above address. We are pleased to offer you the convenience of Direct Registration System (DRS), a system that allows you to hold securities in 'book entry' form without the need for a physical certificate. For additional information, please refer to the Questions and Answers section at:

www.computershare.com/investorcentrecanada

To participate, simply send your share certificate to Computershare along with a letter requesting the deposit of the shares into DRS.

### **U.K. TRANSFER AGENT**

Computershare Investor Services PLC P.O. Box 82 The Pavilions, Bridgwater Road Bristol, BS99 6ZY United Kingdom Telephone: +44 (0) 370 702 0003 Fax: +44 (0) 370 703 6101 website: www.computershare.com/investor

### **STOCK EXCHANGE LISTINGS**

### The Toronto Stock Exchange

Trading Symbols:

Common Shares CGI

Preference Shares,

Series 4 CGI.PR.D

#### The London Stock Exchange

Trading Symbol:

Common Shares CGI

#### **PUBLICATION**

Net asset value per share (NAV) and/or market price and market return are published daily/ weekly in various media in Canada and the U.K.

The Company posts ongoing top 10 portfolio investments (priced at market), together with current NAV and market return information on its website. CGI also posts its top 25 holdings on its website on a quarterly basis. Similar information is available directly from the Company upon request.

## DIVIDEND REINVESTMENT AND SHARE PURCHASE PLAN

The Plan, administered by the Company's Canadian Transfer Agent, offers an efficient method of acquiring additional shares. As well as with reinvested dividends, shareholders may purchase additional shares for cash (minimum \$100 – maximum \$5,000) every quarter. Shares are purchased on the open market, with participants paying the average cost while the Company pays all administrative charges, including commissions. The Plan may be used for self-directed RRSPs. Also, a number of Canadian brokers offer dividend reinvestment plans to CGI shareholders. Note: U.S. shareholders are eligible for the dividend reinvestment segment of the plan only.

## ANNUAL MEETING OF SHAREHOLDERS

The Annual General Meeting of shareholders of Canadian General Investments, Limited will be held at 9:00am (Toronto time), Wednesday, April 15, 2020 at Twenty Toronto Street Conferences and Events, Salon 3, 2nd Floor, 20 Toronto Street, Toronto, Ontario, Canada, M5C 2B8.

Telephone: (416) 869-1047 website: www.20toronto.ca

The Company is a founding member of the Closed-End Fund Association (CEFA) in North America.

### Managed by:



### CANADIAN GENERAL INVESTMENTS, LIMITED

10 Toronto Street, Toronto, Ontario, Canada M5C 2B7 **Telephone:** (416) 366-2931 Toll Free: 1-866-443-6097 Fax: (416) 366-2729 **e-mail:** cgifund@mmainvestments.com **website:** www.canadiangeneralinvestments.ca